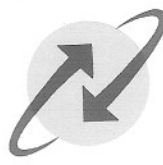


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भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprise)

एस० एम० तलवार
कार्यकारी निदेशक (न्यू बिजनेस)
S. M. Talwar
Executive Director (New Business)

D.O. No.: 3-2-1/EW/AC-1/2007
Dated: 22nd March, 2011

Dear Shri,

Please refer to my D.O. letter No. 3-2-1/EW/AC-1/2007 dated 23rd February, 2011 regarding implementation of Free Cooling System at BTS sites to reduce the power consumption and thereby saving in OPEX.

I hope by now you would have taken steps to give the necessary thrust to implement Free Cooling System at BTS sites.

The guidelines for implementing Free Cooling System were issued by the BSNL CO vide letter No. 3-2-1/EW/AC-1/2007 dated 27.04.2010 along with draft specifications for providing free cooling system. Since, as per the guidelines 100% BTS sites where the ambient temperature is less than 30 Degree Celsius throughout the year are required to be provided with only free cooling arrangement, it is necessary **“Not to procure and install Air conditioners in these BTS sites”**.

It is further requested that you may also review the Switch Room/BTS size for reduction of air conditioning and DG Set requirement. The technical audit of space, AC units, power requirement and DG Set capacities may kindly be carried out through available resources from Electrical and Telecom streams within next 15 days. As a result of technical audit, further necessary action may be taken without significant extra expenditure for reducing the size of Switch Room/BTS Room, shifting of AC units to other needy places, reduction in power connection capacities and re-shuffling of DG Sets etc.

In view of financial constraints, it is requested that above steps may kindly be taken on priority.

With best wishes,

Yours sincerely,

(S.M. TALWAR)

To
Shri
Chief General Manager
.....Telecom Circle.